

ELIGIBILITY · ENGAGEMENT TERMS

Who we partner with, and how we engage.

Allianzz Networks supports operating businesses in raising equity, debt and growth capital. The following outlines our indicative eligibility framework and the terms on which we typically accept a mandate. Final terms are confirmed in writing through a signed engagement letter.

1. Indicative Eligibility

Parameter	Indicative Threshold
Stage of Business	Operating, revenue-generating; or near-revenue with a clear path
Vintage	Typically 2+ years of operations (early-stage considered selectively)
Revenue (TTM)	INR 10 Cr+ for debt and growth equity mandates
Ticket Size	INR 5 Cr to INR 500 Cr+ across equity, debt & hybrid structures
Promoter / Founder	Identifiable promoters, clean cap table, audited financials
Use of Funds	Growth, capex, working capital, refinancing, M&A or buy-out
Geography	India-headquartered or India-linked businesses (GCC/UK considered)

2. Sectors of Active Coverage

Financial Services, Energy & Infrastructure, Real Estate, Technology, Healthcare, Consumer & Retail, Manufacturing, Logistics & Trade. Other sectors evaluated case-by-case.

3. Engagement Terms

- **Mandate Letter:** Every engagement begins with a written, mutually executed mandate letter outlining scope, exclusivity, timelines and fees.
- **Confidentiality:** All information shared is held in strict confidence under a mutual NDA; investor approach lists are pre-cleared with the client.
- **Retainer:** A modest monthly retainer covers process management, materials, and investor outreach; the retainer is typically adjusted against success fee at closure.
- **Success Fee:** A success fee is payable on the closing of the transaction, computed on the capital raised or transaction value, as agreed in the mandate letter.
- **Out-of-Pocket Expenses:** Pre-approved travel, legal, valuation and diligence costs are billed at actuals.
- **Exclusivity & Tenure:** Mandates are ordinarily exclusive for the agreed tenure; renewals are mutually decided.

4. Stressed & Restructuring Mandates

We selectively support promoters navigating stretched working capital, legacy debt or restructuring conversations with lenders. Such mandates are scoped sensitively and run on a discreet, milestone-led basis.

5. Early-Stage Considerations

On a limited and selective basis, we engage with seed and early-growth founders where the proposition, the people and the unit economics genuinely warrant institutional capital.

6. Disclosures

Allianzz Networks acts solely as an advisor and arranger. We do not guarantee fundraising outcomes; closing is contingent on investor diligence, market conditions and regulatory approvals. Nothing in this document constitutes an offer, solicitation or investment advice. All terms are indicative and subject to the executed mandate letter.

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